

Insights on Sales, Production and Entrepreneurship

From God's View!



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1 Work Smarter with God!

Entrepreneurs are amazing people, as they must overcome all kinds of odds to succeed. Work ethic is ever so necessary in business, ministry or any endeavor. Nothing can ever replace work ethic, which is from God. But just as Adam was cursed to work by the sweat of his brow, in his garden, after the fall, with weeds and briars and pests, so Christ's great Redemption caused mankind to be able to redeem hard work and make it easier and more profitable.

Again, if you tell people I said we do not need to work hard, that will be false. What I am saying is that through God's principles, what you used to do for hundreds or thousands of dollars you can soon do for millions or billions of dollars. Grow what you do naturally like an Oak tree from acorn to full grown tree, and keep factoring in prayer and wisdom, and faith, and understanding that a person can work smarter instead of harder. God has given us tools to outdo our competition, to become the head and not the tail, to be over, and not under or beneath. With God, and faith, and a little wisdom, you can blindsides your competitors, you can leave them in your dust, through Christ.

Every profession, vocation and industry has active devils that run it and would keep you out of success there, allowing only the vilest people to succeed, but God. Knowing your absolute authority over the devil and how to use that authority is a major ingredient in explosive success. Set your foot down today and declare that wherever I set my foot, that place will God give to me to possess. God wants to do it.

2 Seasons of Productivity

Productivity is affected by seasons and cycles. Many trainers will tell you that pure sweat from hard work equates to pure productivity. Many of us have found out that this two dimensional view is lacking true perspective. We must take hard work and add to it a deeper understanding of the seasons of life. We do go through seasons. There are seasons of change, seasons of transition, seasons of time, seasons of difficulty, and seasons of prosperity. There are seasons of life where you can't seem to win no matter how hard you work or try. But good things are happening in other seasons besides Spring! Let's focus on this last one: seasons of prosperity. Our global market is making a shift. Many industries are about to experience a positive season of prosperity. If many have hung on during the preceding season of difficulty, then they are positioned to do a massive amount of business and earn high income.

The economic structure and our lives are much like nature. In the winter, a fruit tree is dormant; there is no apparent fruit. The roots are taking in nutrients, and all this activity is hidden to the eye. This dormant winter season is much like a dormant season in a person's life. All living beings are connected with similar patterns, and our lives parallel the four seasons.

"...watch out, because the seasons are changing."

The reason this concept seems to make sense in any application, the economy, our lives, or in nature, is because the existence of seasons is a universal principle in creation. However, where nature's four seasons last 3-4 months, our seasons can last 3-6 years. Many great achievers will tell you it took them that long or longer to get in position, to sink roots, to become prepared, and to get the focus they needed to go over the top. Now the good news for you is that this period could have started a long time ago for you. We are much like the fruit tree. The dormant season precedes the seasons of blossoms and fruit. A tree must root before it can fruit. A college graduate would tell you that he or she was rooting and developing the foundations for 4 years before going into his or her fruit bearing field. It is a time of preparation, a time of absorption, and, a time of investment. The entrepreneur goes through the same dormant season prior to his or her fruit season. Many quit before they get there! Don't do that! Our friends and families think us insane or self-punishing, but we push on for the

vision we have! But watch out, because the seasons are changing. They always do. When the change comes, the tree shows off all of nature's wonders.

Many of us are coming out of a dormant season and are about to blossom and bear much fruit. Then, it is HARVEST TIME!

Don't sleep away or waste any remaining dormant time, and, particularly don't waste any harvest time. Rather, be prepared and take the time to be ready. Invest in your mind, your attitude, and your skill. Remember, the dormancy time returns, and how much you did in the sunshine, or in your time, or your season, will stand as a monument to your wisdom and understanding of timing, the cycles, and the seasons.

"Take a lesson from the ants...., learn their ways and be wise. For though they have no king to make them work, yet they labor hard all summer, gathering food for the winter." Proverbs

This is probably your season of prosperity right now, just beginning now, the sales and marketing lifestyle, and the golden opportunity for you to succeed like never before. You've personally been through every other season. You've seen the dying fall, the winter, and the dry summer, but now let this be your harvest time. Let it be so now!

3 Provision from Heaven

"In the beginning God created the heavens and the earth." Genesis 1:1

The Kingdom of Heaven was around long before the heavens referred to and created in Genesis 1. The Hebrew word, heavens used there is word #8064, from Strong's Concordance, which means "lofty, the sky, aloft, above, the visible arch in which the clouds move, the higher ether where celestial bodies are." God created the planets, the solar system, the earth, and the skies, also known as firmament, at the time of Genesis 1. God made the physical skies in Genesis 1, but when did He create Heaven, where He lives? Another question is, who lives in Heaven? Who are its subjects? For if you have a King of Heaven, He must have subjects. Religion paints a picture of Heaven being created for man, and Heaven is waiting for us, to fulfill its purpose, but this may be backwards, and thinking too narrowly.

Heaven is not solely comprised of souls who have gone on before us. It is not waiting for us, we are all waiting to see it. When we are all finally there, from earth, we may well be in a minority of the population as people from earth. Heaven has its own hierarchy of ruler-ship under God. Heaven has its own economy. Heaven has its own animal creatures, and angelic beings, to innumerable to count, and those beings come in many forms, such as four faced winged creatures, or ones with many eyes around their head, or ones with many wings, such as 4 or even 8 wings. Jesus returns on a white horse. Heaven has pastures and stables, no doubt, and running herds of beautiful horses we may ride anytime, no doubt. One child who went there and returned said the horses are all colors. :)

But if Heaven existed long before man and the earth, then it has to have people, or, some beings, God's subjects, and one's who move in a Godliness in the like of Christ-likeness without sin, for we know there is no sin in Heaven. God is a manager of much more than earth. I believe Heaven has regions, and localities, and far off places, and all of this has been put under the dominion of Jesus Christ. God has made other worlds through Christ, but has chosen not to tell us about them. "God ...has in these last days spoken to us by His Son, whom He has appointed heir of all things, through whom also He made the worlds;" Hebrews 1:2 How many worlds? To Ad Infinitum? He could do it, believe me.

If Heaven has an economy, what products and services are they dealing in? What method of exchange do they use? When God created the earth, did He make a place that was patterned after Heaven's template? When He sent Jesus to redeem this fallen world, Jesus brought us the Kingdom of God, and when we seek the Kingdom of God, we bring Heaven's ways, Heaven's abilities, and Heaven's joy and miracle realm to earth. Needs get supplied. Debts get cancelled. Breakthroughs happen. Oh, we should long to see Heaven, and to get there, but let us not miss our call to bless earth with Heaven, as Jesus told us to. Heaven's influence is meant to reach into earth and bring change and blessing. "Therefore do not worry, saying, 'What shall we eat?' or 'What shall we drink?' or 'What shall we wear?' For after all these things the Gentiles seek. For your Heavenly Father knows that you need all these things. But seek first the Kingdom of God and His righteousness, and all these things shall be added to you." Matthew 6:31-33 We see through a glass darkly, but God has been revealing things to me, some which I

dare not even teach or share. Trust me when I say, its good. It's really good. But eye not seen or ear heard that which He has in store for us, and that which He wishes to do for us now, today, on earth, right where you are at. God bless you!

4 Dominion in God in the Business Realm

In January of 2010, I was sued in a lawsuit as a real estate broker for originating a mortgage to a person who later lost the home to foreclosure. The purpose of the suit was to stop the foreclosure but huge financial figures were also demanded. 5 firms were sued and because they all had corporate lawyers but me, all the other firms were dismissed but me, and, my malpractice insurance did not cover me. This was a serious trial for Debbie and I, and we went to prayer immediately. I had also left real estate for a season and have worked these years in social services, for much lower pay. We have seen God deliver us many times in business and personally too and we had faith, but I could not even afford a lawyer so I was self-represented in the natural. The other attorney sucker punched me legally many times for not knowing court procedures and protocol, but we held on to God and His Word. "No weapon formed against you shall prosper...." Isaiah 54:17, "Behold, all those who were incensed against you shall be ashamed and disgraced; they shall be as nothing, and those who strive with you shall perish." Isaiah 41:11, "Having disarmed principalities and powers, He made a public spectacle of them, triumphing over them in it." Colossians 2:15, "They will fight against you, but they shall not prevail against you. For I am with you," says the Lord, "to deliver you." Jeremiah 1:19

I had broken no law, but I looked guilty because the opposition lumped me in with scores of predatory lenders just because the interest rate was very high. In the natural it looked like this would cost me a small fortune, but in 2011, God spoke a prophetic Word to Debbie and told her among other things that He was going to blow this suit away like it was dust. We rejoiced in that Word, and had to stand on it many times later. It did not look like we could win at a trial. Many real estate friends and trusted experts told me I had better get out my checkbook, for this would not be going away without some huge cost. In this last spring of 2014 Debbie and I were teaching a college group of students a class called, "The Dominion of Christ." One night when Debbie and I stood up to teach, I heard an

evil voice say to me, "you have a lot of nerve teaching this when you cannot win that puny court case." I answered, "I am not teaching this Word of God because I have won with it many times, even though I have, I am teaching this because God said it and I believe it." After 4 years though, I was really questioning God's slowness in this case. I was on a walk with Him, in July this summer, in my neighborhood, and I asked, "Lord, why four years? Why have you not delivered me speedily, as the Word says you do?"

Then God spoke. The wise God of the Universe spoke to me. This is what we live for..... He said: "If you really believed that you have Dominion in Me, you would pray that your enemies have a speedily deliverance from you, for I have made you a fearful being to evil as you wield My Word in faith." This cut to my heart. Didn't Jesus say we should pray for our enemies? I had made it all about me. Then God went on: "While on this subject, this case has given you legal access to get these people saved through your prayers. That is what I Have been waiting for. Even if I choose to let you lose and give you the funds to write this person a check, I am not only about the fight here." God had raised my understanding level. I was a man undone. Jesus was concerned about my enemies' souls, and I had been praying for their demise. "...and those who strive with you shall perish!" Isaiah 41 I repented. If they could be grasped out of Hell fire because of who they chose to sue, I can see God's genius. My whole prayer theme changed. I stood for their salvation, and well-being. I prayed that God deliver them, before they fall into judgement and destruction. I learned a life lesson here. I learned that my trials concern many others who God loves. I learned that He wants a good outcome for all, if possible. I learned that He can let me sit and stew in the trial by fire until I get it. I could have asked Him the right question a few years ago.

Well, to cut to the chase, in August, just last month, the opposing attorney filed a "DISMISSAL WITH PREJUDICE" not by the judge's doing, but by the Plaintiff's and her lawyer's own doing. God had blown away the suit as dust. We danced on injustice. God vindicated our righteousness and our faith, and our teaching. I felt 50 pounds of a weighty burden leave me. For those of you who don't know legalese, "WITH PREJUDICE" means that they may never open this case or re-file it again. I went to call the opposing attorney, and I emailed him. I got back a robot email that said he was banned from law for a season, and he was referring away all cases. What a trial by fire for him. Maybe he will pray and seek God. :)

A lesson here for all believers is that God cares about America's enemies, and their eternal souls, and any other enemy we have. Even radical Islam. Love them and pray for them. God may have no one else unless He keeps your feet to the fire. How else might He get your attention unless you are involved personally with something to lose? Your own quick deliverance may hinge on God's eternal values. The bottom line: Christ's Greatest Dominion that we can possess is His LOVE!

5 Harness the Power of Perception

Perception is an amazing thing when you really look at it. Perception is not just seeing; it is how you think as you see. This is a breakthrough understanding and teaching.

I am going to just give you a link to read this at the webpage, or print it out.

<http://themfngroup.com/perception.htm>

Greg

6 The Law of Increase

Our goal is to touch on subjects and thoughts not usually explored in success courses. We believe that great understanding is needed to become successful and grow rich. The understanding of certain wealth principles is key to maximizing wealth and prosperity. We believe increase to be a law and a principle of wealth as much as gravity is a law of nature! Increase is natural in Creation!

How does this apply to you?

Last month was OK. What about this month? Did my income grow? Will I make more income or have more assets this month than last month? There is a universal law, that says, "we are to increase steadily in business or assets, because of the law or natural principle of increase." I do not mean our waistlines! This law applies to production, assets, cash flow, and, wealth. According to this law, this month should be better than last month, and next month should be better than this month. Part of this is due to an individual's ability to grow and

increase their capacity to be productive and accomplish, through otherwise principles such as duplication or delegation! Now I know if you go on vacation, or get sick, or take a break, this will not happen. But stay with me in the spirit of what I'm saying. You should be gradually improving, doing more, and seeing increase in things all the time. This not just because you want it, but rather because it is a principle and that is the way things are set up.

The old Oak tree just keeps growing. After a hundred years, the Oak tree is massively wealthy as trees go. Barring storms, erosion, or people with chain saws, the Oak just keeps on increasing. Increase is normal, decrease is abnormal. Growth and increase in the human is normal. Our children don't grow smaller. They grow larger and they grow up. Then as adults, we stop increasing in size and begin increasing in knowledge and wisdom. Once you reach adulthood, you should also begin increasing financially! Your business endeavors should increase all the time. It is natural, and normal! Success is normal. The human mind has made failure and poverty normal, but God is not like that. Success and prosperity is the real standard and absolute of the created world we live in, not failure and defeat!

Back to the Oak tree. It has things that stop or block its increase! Things block our human increase. How many times has divorce set back a person's net worth? Divorce is a direct attack on an individual's finances, and on the family.

Greg, are you implying that we as people have storms, erosion, and chain saws that slow down or stop our increase? Great question, and very astute. Our increase is often stopped by us and our decisions. Like the Oak, we have obstacles in the way of increase. The normal activity of increase is thwarted, stifled, or blocked by obstacles that we often introduce. Remove obstacles, and watch the natural process take place. This is where the wisdom of the matter lies. You will see increase. I will share just a few examples. These might help someone. The following are just some of the ways we sabotage our increase! Some we can't help. Some we can. Shouldn't we try to remove these blocks to increase if we know they are blocks?

OBSTACLE

POSSIBLE SOLUTION

Illness

Proper sleep and nutrition, reduce stress

Divorce

Wiser decisions and more love/tolerance

Job hopping

Plant yourself and stabilize

No work ethic

Work a full day

Being critical

Bite your tongue and quit the habit

Excessive complaining

Same as above

Unteachable attitude

Swallow pride and grow by learning

Over-eating

Obtain a good book on nutrition

Alcohol or drug abuse

Own up to it, get help, like yourself

Lack of diligence

Organize and become detail oriented

Sloppy appearance

Take inventory

Laziness

Grow up

Procrastination

Stop it "today"

As you can see, most of the above are preceded by choice. If I was offensive to anyone, I apologize. My intention is to help, and sometimes an abrupt and direct comment is the most helpful. Production, cash flow, assets, net worth, and wealth can increase starting today. Where do you begin? Positive thoughts and ideas are good places to start. Then, eliminate some of these obstacles if they apply to you, or ones you may know about not listed. Let the word "increase" be on your mind. It is as natural as anything!!! Go say it to someone. Say, "I am going to increase this year." Opportunities that you work can increase and you can gain ground this month instead of lose ground!

7 Wisdom and Faith

Any undertaking must have wisdom applied, or the law (principle) of sowing and reaping will be its undoing. God is very willing to impart wisdom for what you are building. "Ask God, but ask in faith without wavering." (James paraphrase) Avoid doing anything that is "snake-bit" from the beginning. God will show you that. "Snake-bit" means the poison is already in it, but maybe not showing yet. It has to die. At the very planning or blueprint stage of your undertaking is where you lay a quality foundation, devoid of pitfalls. This takes Supreme wisdom. Back in James, if you doubt God will help or show you wisdom, you'll not get any, for a double-minded person gets nothing from the Lord. A beautiful example of this applied wisdom is our God. He wrote the Bible, Genesis to Revelations with great selective wisdom, weighing carefully the outcome and results of it over the ages, thus future supernatural insight being a premium in the building of anything. (Ask Him for some of that!) See God's outcome and results. An ever growing faith based following, His sons and daughters, who are, loving, ingrained with peace and self-control, desiring His greater will, and explosively excited about being with and in Him, for eternity. Those are pretty good results. Now let's take Mohammed. The Koran is infused with hate, murder, pride, contentiousness, and more, all subtly, and sometimes not so subtle. Those seeds got put in at the

beginning. That religion has followed the unwise architect to the logical conclusion, many devil filled violent, crazed followers. Now by contrast, God's people have followed the Bible to its logical conclusion, and God, the Wise Master Builder, has a whole race of believers who are more like Him, Godly, and Godlike. It pays to build like God, so infuse His wisdom and His will into your business and ministry projects. Do the same with your families and your life.

8 Sleeping in Harvest Time?

Who is at the helm steering your business or ministry? If you are the head of it or the sole proprietor, you must be present, or at least, present of mind and focus. Maybe you have a service with no business address or establishment. Be it sales, or business in home, or whatever, you must be a presence in your business to see it advance. This just sounds like plain old commonsense. But if that is so, why do so many violate this? "Go to the ant, you sluggard! Consider her ways and be wise, which, having no captain, overseer or ruler, provides her supplies in the summer, and gathers her food in the harvest. How long will you slumber, O sluggard? When will you rise from your sleep? A little sleep, a little slumber, a little folding of the hands to sleep— so shall your poverty come on you like a prowler, And your need like an armed man." Proverbs 6:6-11

May I paraphrase? "A LITTLE SLEEP, (lost focus, absence, out to the movies, out too late last night, confusion, apathy, double-mindedness, too many projects, fragmented thinking) AND POVERTY (lack, debt, busted, bankruptcy, embarrassment, excuses, failure, quitting) WILL COME ON YOU LIKE A PROWLER OR AN ARMED MAN." The word "sleep" takes on many modern meanings. Stop doing those things and see abundance start to come on you instead.

9 Nuggets, Quote and Thoughts

"If you are at the end of your rope, God may want you there because the only thing left to do is to let go so He can catch you. If you still have some rope left, you may yet have options that do not include God." Greg Nichols

"When I became a Christian, I did not join the generational religion of my family, nor did I join a social club of other believers, but rather I joined a family of people on earth who follow Christ out of a relationship with Him. I also did not join to play with and pamper sinful pleasures, I joined to put that life behind me. I was not interested in a fairy tale joy ride as a believer, but rather picking up His Cross and following Him, not to find the happy life, but to wield a sword to strike down the enemy of man, the hosts of darkness. I enlisted in nothing less than an army of God, and like Paul, to walk in fasting often, in peril, self-denial, persecution, being hated, in distress, and, possibly at the end, martyrdom." Greg Nichols

Here are a few quotes to sum up, "The Church is not a pleasure cruiser on its way to heaven but a battleship stationed at the very gates of hell." Oswald Chambers

"Do not think that I came to bring peace on earth. I did not come to bring peace but a sword." Jesus, Matthew 10:34